In this class, handlers exhibit their showmanship and presentation skills. They must be prepared and present their horse safely, correctly and elegantly. In this class the horse is not judged, since the horse is considered a means of displaying the abilities of the showman. Ideally this showman’s performance consists of a poised, confident, appropriately attired exhibitor leading a well-groomed and conditioned horse that quickly and efficiently performs the requested pattern with promptness, smoothness and precision. Showmanship counts for 60 percent of the competitor’s score, with leading and showing techniques contributing to the scoring in this category. Presentation comprises the other 40 percent of a competitor’s final score and includes the horse’s conditioning, grooming and appointments.