

**Arabian Horse Association
Proposed Membership Resolution Financial Impact**

ATTACHMENT 1

Current Membership structure (number and revenue as of June 30, 2004)

| Type | Membership Number | Fee | Membership Revenue | Insurance | Paid to Equisure |
|--------------------------------------|-------------------|-------|--------------------|-----------|------------------|
| Adult Affiliate | 16,463 | \$39 | \$642,057 | \$6 | \$98,778 |
| Adult Affiliate 3-yr | 718 | \$107 | \$25,609 | \$18 | \$4,308 |
| Adult Direct | 1,688 | \$79 | \$133,352 | \$6 | \$10,128 |
| Youth Affiliate | 2,953 | \$14 | \$41,342 | \$6 | \$17,718 |
| Youth Direct | 1,240 | \$14 | \$17,360 | \$6 | \$7,440 |
| Life* | 325 | | \$0 | \$6 | \$1,950 |
| Sub-Total | 23,387 | | \$859,720 | | \$140,322 |
| Business | 722 | \$54 | \$38,988 | | |
| Associate | 12,216 | \$20 | \$244,320 | | |
| Associate 3-yr | 3,554 | \$55 | \$65,157 | | |
| Canadian Adult Affiliate | 1,052 | \$39 | \$41,028 | | |
| Canadian Adult Affiliate 3-yr | 10 | \$99 | \$330 | | |
| Canadian Adult Direct | 65 | \$79 | \$5,135 | | |
| Canadian Youth Affiliate | 341 | \$14 | \$4,774 | | |
| Canadian Youth Direct | 40 | \$14 | \$560 | | |
| Complimentary Associate* | 3,495 | | \$0 | | |
| Sub-Total | 21,495 | | \$400,292 | | |
| Total Membership Dues Revenue | 44,882 | | \$1,260,011 | | |

Plus budgeted membership late fee 40,000

| | |
|--|--------------------|
| Total Membership Revenue from current structure | \$1,300,011 |
|--|--------------------|

| Proposed Fee Schedule: | Adult | Life | Youth | Business |
|---------------------------------------|-------|----------|-------|----------|
| Membership Dues | \$ 25 | \$ 1,000 | \$ 20 | \$ 55 |
| Competition Card through Club* | \$ 20 | Included | \$ 10 | N/A |
| Competition Card w/o club membership* | \$ 50 | Included | \$ 10 | N/A |

* Excess liability insurance included only with Competition Card

Proposed Membership Committee structure (based on June 30, 2004 numbers)

| Type | Membership Number | Membership Fee | Membership Revenue | Competition Card Number | Competition Card Fee | Competition Card Revenue | Insurance | Paid to Equisure |
|---------------|-------------------|----------------|--------------------|-------------------------|----------------------|--------------------------|-----------|------------------|
| Adult | 39,261 | \$25 | \$981,525 | 9,181 | \$14 | \$128,534 | \$6 | \$55,086 |
| | | | | 1,700 | \$44 | \$74,800 | \$6 | \$10,200 |
| Life | 325 | | | | | | \$6 | \$1,950 |
| Youth | 4,574 | \$20 | \$91,480 | 1,144 | \$4 | \$4,574 | \$6 | \$6,861 |
| Business | 722 | \$55 | \$39,710 | | | | | \$0 |
| Totals | 44,882 | | \$1,112,715 | | | \$207,908 | | \$74,097 |

| | | | | | | | | |
|--|--|--|--|--|--|--------------------|--|--|
| Total Revenue from Proposed Structure | | | | | | \$1,320,623 | | |
|--|--|--|--|--|--|--------------------|--|--|